

Westbrook Technologies Announces New Reseller Agreement With Meridian Imaging Solutions

Meridian Imaging Solutions joins Westbrook's elite Partner program

Branford, CONN. - November 2006 - Westbrook Technologies, a leader in enterprise document management software for the mid-market and one of Deloitte and Touche's 2005 "Fast 50" technology companies in Connecticut, today announced a new reseller agreement with Meridian Imaging Solutions of Alexandria, Virginia. As 2006 comes to a close, Westbrook continues to add top-level resellers to its elite Partner program from coast to coast.

Westbrook's elite Partner program is comprised of a select group of resellers trained to provide localized sales and service of the Company's document management product suite. Two-thousand five was a milestone year for Westbrook Technologies' Partner program with the Company's top 10 Partners increasing sales by 40 percent. Within that distinguished category, three of the top Partners increased sales by a remarkable 1,000 percent.

Meridian Imaging Solutions ("Meridian") provides integrated business technologies including office equipment, supplies and service on a regional and national level. Meridian offers solutions from several top manufacturers including Ricoh, Konica Minolta, EFI, eCopy, and more. They are the largest woman-owned and operated office equipment dealer in the Washington, D.C. metro area and the Company has maintained a healthy growth rate of 35% each year since 1996.

"Partnering with Westbrook provides an opportunity for us to offer leading edge document management solutions that are regarded for high performance and scalability," said Terri Sullivan, President and CEO of Meridian Imaging Solutions. "By joining with a solid, well positioned organization with vast experience and expertise in delivering document management solutions to the mid-market, we are confident that we will make significant impact in our territory."

"Westbrook's multi-tiered elite Partner program provides benefits and rewards to our Partners for aggressively marketing the Fortis solution," said Paul Lord, Westbrook's President and CEO. "Our elite Partner program enables resellers to leverage our sales and marketing tools to increase profits and accelerate growth while avoiding channel conflict. We look forward to increasing the channel distribution for Fortis by adding top Partners like Meridian Imaging Solutions and E-Software Solutions to our network of resellers around the world."

About Meridian Imaging Solutions

Meridian Imaging Solutions is the leading women-owned and operated document output and automation expert in the Washington DC metro area. From hardware to software, field service technicians to onsite reprographics specialists, Meridian designs and implements custom solutions for medium-sized companies across almost every vertical market. Meridian provides integrated business technologies for any stage of the document life cycle. Meridian was recently named one of the DC area's "Fast 50" companies by The Washington Business Journal. For more information, call (703) 461-8195 or visit www.meridian-imaging.com.

About Westbrook Technologies

Westbrook Technologies provides enterprise document management software solutions for companies that need to maintain their competitive edge. The Company develops document management, Web-imaging, ERM and workflow software in use at thousands of customer sites in 52 countries. Businesses across every vertical market depend on our comprehensive document management solutions and use them to capture, index, store and retrieve their critical information from anywhere - instantly and securely. Westbrook Technologies was recently named one of Connecticut's 50 fastest growing technology companies by Deloitte & Touche. For more information, call (203) 483-6666 or log on to www.westbrooktech.com.

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